Message Text

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PAGE 01 STATE 196901 ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

DRAFTED BY COH/BIC/OIM/226/GAUFRICHT/DLB APPROVED BY EB/OCA/CM/JJREILLY COM/BIC/OIM/226/PBFIELD/CMM COM/BIC/OIM/222/CBARRETT/DM COM/0IC/OIM/CGENDREAU OCA/CM/JREILLY

-----094435 190803Z /15

R 182109Z AUG 77 FM SECSTATE WASHDC TO AMEMBASSY PARIS AMEMBASSY BRUSSELS AMEMBASSY THE HAGUE

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E.O. 11652: N/A

TAGS: BEXP, FR, BE, NL

SUBJECT: IMC, PARIS FY-1979 PROMOTION EVENT SCHEDULE

(1) FOLLOWING IS PLANNED FY-79 COMMERCE PROMOTION EVENT SCHEDULE FORTHE PROPOSED INTERNATIONAL MARKETING CENTER IN PARIS, PROVIDED FOR POSTS REVIEW AND COMMENT. SCHEDULE HAS BEEN DEVELOPED ON BASIS OF ANALYSIS OF MARKETING FACTORS INCLUDING PRIOR POST INPUT AND RECOMMENDATIONS AND IS CONFLICT-FREE, INSOFAR AS WE ARE AWARE. POSTS REQUESTED TO UNDERTAKE REVIEW THIS SCHEDULE AND TO CABLE THEIR OBSERVATIONS TO REACH WASHINGTON BY COB AUGUST 24, 1977.

A. IHC (PARIS OFFSITE) EQUIP' HOTEL, PARIS, HOTEL AND RESTAURANT EQUIPMENT, OCT. 1978.

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- B. IMC (PARIS OFFSITE) SIMA, PARIS AGRICULTURAL MACHINERY, MARCH, 1979.
- C. IMC (PARIS OFFSITE) COMPOSNATS PARIS ELECTRONIC COMPOSANTS, APR. 1979.
- D. PARIS AIR SHOW '79, LE BOURGET, PARIS, JUNE 1979.

- E. IMC (PARIS OFFSITE) MECANALE;, PARIS, TX. GEARS; INDUSTRIAL ASSEMBLY EQ., PUMPS, VALVES AND COMPRESSORS; JUNE 1979.
- F. IMC (PARIS OFFSITE) AQUATECH, AMSTERDAM, WATER EQUIPMENT WATER POLLUTION CONTROL EQUIPMENT, SEPT. 1979.
- (2) POSTS EVALUATION SHOULD INCLUDE FIRM DATES FOR THESE EVENTS, IF OBTAINABLE FROM SHOW PROMOTERS.
- (3) FOR USTC, PARIS -- TRADE CENTER IS REQUESTED TO COLLECT AND ,EPORT OPINIONS FROM FOUR OR FIVE REPRESENTATIVES AND/OR KNOWLEDGEABLE LOCAL AGENTS WHETHER THESE THEMES AND DATES ARE GENERALLY APPROPRIATE AND WHETHER THE AGENTS KNOW OF ANY LOCAL CONFLICTS OR OTHER ADVERSE FACTORS THAT COULD AFFECT THE VIABILITY OF THE EVENTS.
- (4) FOR AMEMBASSY, THE HAGUE -- REQUEST COLLECT INFORMATION AS OUTLINED IN PARA (3) FOR AQUATECH.
- (5) APPRECIATE POST INPUTS ALREADY RECEIVED ON SIMA, EQUIP' HOTEL AND GASTECH. CO; MENTS ARE TIMELY AND TO THE POINT. THE ABOVE SCHEDULE REFLECTS POST'S LATEST RECOMMENDATIONS. WILL APPRECIATE A SIMILAR APPRAISAL OF MECANALEM TO SUPPLEMENT MME. DE COINTET'S STANDARD EVALUAUNCLASSIFIED

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TION DATED AUGUST 3.

(6) LENGTHY CROSS REFERENCE OF WORLD WIDE EVENTS PRODUCED AN O.I.M. FIVE YEAR SCHEDULE FOR FRANCE/BENELUX, WHICH WILL SOON BE FORWARDED VIA APO AIRMAIL TO THESE POSTS FOR COMMENT. SAME STUDY HELPED PRODUCE THE PARIS IMC FY'79 SCHEDULE, WHICH MAY OR MAY NOT COINCIDE UITH PROPOSED EVENTS SUBMITTED BY ALL POSTS CONCERNED. VANCE

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Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED**

Concepts: n/a

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Copy: SINGLE
Sent Date: 18-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:

Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE196901
Document Source: CORE
Document Unique ID: 00

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Enclosure: n/a Executive Order: N/A Errors: N/A

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Reference: n/a Retention: 0

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Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 1557383 Secure: OPEN Status: NATIVE

Subject: IMC, PARIS FY-1979 PROMOTION EVENT SCHEDULE (1) FOLLOWING IS PLANNED FY-79 COMMERCE PROMOTION EVENT

SCHEDULE FORTHE PROPOSED INTERNATIONAL MARKETING TAGS: BEXP, FR, BE, NL
To: PARIS BRUSSELS MULTIPLE

Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/d8f58a58-c288-dd11-92da-001cc4696bcc Review Markings:

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